

annual report



Our Mission

To inspire and enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

Our Core Values

- Safe place to learn and grow
- Ongoing relationships with caring adults
- Life-enhancing programming
- Hope & Opportunity
- Fun!

great futures



Boys & Girls Clubs of Schenectady Board of Directors

Honorary Members

A Letter from the President—2016 Annual Report

On behalf of the Boys & Girls Clubs of Schenectady, we are pleased to present our 2016 Annual Report. This year BGCS celebrated 80 years of service to Schenectady's children. What an accomplishment! We were also the recipient of the Capital Region Chamber's nonprofit award for Excellence in Local Impact recognizing us for exemplary contributions to the community. 2016 was a very good year. We stretched our organization to top 2015's record number of youth served to our highest total ever-12,877! We are so proud that based on this number, we are the largest pure youth development organization in the entire Capital Region! We ran critical programs in 19 sites and assumed the role of managing all the City of Schenectady's swimming pools during the summer months. In 2016 we also played a key role in the Breathing Lights Initiative, transitioned out of our Craig St. facility and began running a new Positive Behavioral Intervention strategy in all of our clubhouses. There are detailed stories in this Annual Report about these important milestones. However, it cannot be understated that we continued to provide a safe place for the children who need us the most, meeting many of their daily needs. For many it was homework assistance, leadership & character development, recreation, skill building, to name a few. For many others it was a place to get a meal every day and escape some of the pressures they are facing in their lives.

The Boys & Girls Clubs of Schenectady is so thankful for the incredible generosity of our many individual and corporate donors. Without so many compassionate individuals, businesses and foundations truly looking out for the kids in our community, our organization could not provide the quality staffing, leadership, and programs that hundreds of families desperately need. We stand in awe of your commitment to Schenectady's children, our most vulnerable population. Finally, none of this would be possible without the remarkable work of the Board of Directors, Auxiliary Board, volunteers and most importantly, the tireless staff who work with the youth every day. I thank them all for the time and energy they devote to our purpose - To promote the social, educational, health, leadership and character development of youth during critical periods of their growth. It is due to the commitment and dedication of these groups that we all are encouraged to join together to make a difference in the lives of children.

It is my hope that after reading this report you will have a better understanding of the very important work that the Boys & Girls Clubs of Schenectady conducts daily on behalf of families in the community. In 2017 we are very aggressively moving forward to help protect the futures of young people residing in Schenectady County. We hope you will continue to join us as we conduct this important work!

Cindy Phillippe

President, Board of Directors

Cirdy Phillippe

BOYS & GIRLS CLUBS
OF SCHENECTADY

GREAT FUTURES START HERE.

www.bgcschenectady.org

Boys & Girls Clubs of Schenectady Auxiliary

Judith Ainlay Cynthia Ball Linda Breault Sandra Buhrmaster Catherine Coan Shelley DeAngelus Tricia Emmer Rosemary Faulkner Diana Gelfand Sandy Kaplan
Karen Keenan
Elaine Kennedy
Deb Kopp
Janet Kristel
Marge Maas
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Debby Mullaney
Cindy Phillippe
Linda Reilly
Sarah Schermerho
Glenda Lewis

Cynthia Shultz Coleen Stevens Paula Strauss Patti Azar Van Valkenburgh

Rotterdam Boys & Girls Club Board of Managers

Anita Domanico Shawn Hawkins Holly Litz Diane Marco
Lynn Marco-Flansburg
Joseph Masi, Jr
Jamil Ahmed Mian
Niki Peters
Joseph D. Pryba
Lyndrell Randle
Steve Soricone
Linda Testa
Yvette Vega



About Us

Boys & Girls Clubs of Schenectady is the largest agency provider of services to the youth who need us most in Schenectady County, serving over 3,900 members and reaching 12,877 total youth in 2016.

We serve youth ages 6 to 18 in our four clubhouses at Mont Pleasant, Rotterdam, Steinmetz Homes and Yates Village. Other programs include Job Junction and ten after-school programs at Schenectady High School, Mont Pleasant Middle School, Central Park, Martin Luther King, Van Corlaer, Pleasant Valley, Keane, Woodlawn, Lincoln and the Steinmetz Career and Learning Academy.

Boys & Girls Clubs of Schenectady owns and operates Camp
Lovejoy, a wildly popular summer day camp in Altamont and
the Summer Program at the Rotterdam Club (SPARC). We operate
summer programs (and pools at some locations) for the City of
Schenectady at Quackenbush Park, Hillhurst Park, Steinmetz
Park, Woodlawn Park, Front Street and Central Park, including
all four city swimming pools. We also teach a Career
Exploration Workshop at Schenectady County Community
College for all students in the Summer Youth Employment
Program run by Schenectady County.

We offer a broad range of programs in five core areas:

- Education & Career Development
- Character & Leadership Development
- Health & Life Skills
- The Arts & Sports
- Fitness & Recreation

Connection to Boys & Girls Clubsof America

Boys & Girls Clubs of Schenectady is an affiliate member of Boys & Girls Clubs of America (BGCA).

What does this mean for our local kids? Simply put, this relationship connects our organization to a national network of youth development professionals who are on the cutting edge of helping children find success in life. The BGCA umbrella also provides our local organization with wonderful branding tools which immediately invoke quality and trust in our services by thousands of parents and young people. The "Blue" clasping hands logo is one of the most recognizable non-profit logos in the world. This is a very helpful tool when trying to raise over \$2,000,000 annually to operate in 19 locations for over 12,000 kids! As a partner with BGCA we have strict safety and financial management standards we must follow, have access to a myriad of quality training opportunities, can utilize a catalog of dozens of tested programs as well as the connection to a huge network of professionals in our field.

One misunderstanding regarding our relationship with BGCA is that it provides a great deal of funding to our organization. In reality, only 1% of our budget comes directly from BGCA. Our relationship is primarily predicated on access to expertise, quality programming and branding that instills confidence in our customers and supporters.

Would you like more information about the Boys & Girls Clubs of Schenectady? www.bgcschenectady.org www.bgcschenectady.org

The BGCS Team

Shane Bargy, Executive Director
Louise DiFabbio, Director of Operations
Maria Centor, Area Director & Camp Director
Nicole O'Keefe, Chief Financial Officer
Tish Czachor, Director of Advancement
Michael Baish, Administrative Assistant
Susan Unger, Office Assistant
Kristen DiPoffi, Schools Specialist & Assistant Camp Director
Danielle Mitchell, MLK Program Director
Oscar Bogran, Teen Coordinator
Erica Brockmyer, Mont Pleasant Unit Director
De-Aunte Bethune, Mont Pleasant Program Director
John Vaccaro, Rotterdam Unit Director

Kristen Kucij, Steinmetz Homes Program Director

Ashley Wade, Yates Village Program Director

impact in focus





The Need in Schenectady

More than 50% of Schenectady youth live in poverty and 3 out of 5 are in need of after school programming. Boys & Girls Clubs of Schenectady helps the kids who need us most.



12,877 = 3,950 Registered Members + 8,927 Youth Served Through Community Outreach

Member Demographics

Ages 12 and Younger

Teens

Minority Race & Ethnicity Qualify for Free or Reduced Price School Lunch Live in Single Parent Household







Impact of Our Clubs!

The Boys & Girls Club Experience Provides Wonderful Outcomes for Our Members

As the Boys & Girls Clubs of Schenectady strives to achieve a greater impact for our young people, we work tirelessly at bringing the outcome-driven club experience to life. As part of the National Youth Outcomes Initiative (NYOI) through Boys & Girls Clubs of America, our organization focuses primarily on three areas that have been identified as critical to helping young people develop. They are:

Academic Success Good Character & Leadership Healthy Lifestyles

The NYOI is the largest gathering of youth development data in the United States. We are proud to be part of this initiative as it helps us identify where we are doing great with our young people as well as areas we need to strategize for improvements.

NYOI highlights for 2016 include:

Academic Success

95% of our youth are on grade level for their age.

89% report getting A's and B's on their report cards.

96% (ages 9-18 years old) expect to graduate from high school (National average is 65-70%).

80% report missing four days or fewer during a full school year.

87% report an expectation to attend college.

Good Character & Citizenship

618 youth participated in Club and/or community related service projects.

98% report they have developed leadership skills.

89% have not been arrested or involved with the juvenile justice system.

87% report civic responsibility and concern for their community.

79% report having great concern for others.

Healthy Lifestyles

91% are engaged in physical activity at the Club. 96% abstained from all tobacco products.

73% report having two or more fruits daily.

The Overall Club Experience

95% of members believe that Club staff have high expectations for them (3rd year running!).

80% report a better connection to adults.

86% report feeling recognized in their achievements.

Boys & Girls Clubs of Schenectady YOUTH OF YEAR



Trevor Luciani

Club helped set a
wonderful
leadership path to
follow. My
experiences at
the club have
taught me who I
want to be. 99



The Boys & Girls Clubs of Schenectady is proud to introduce **Trevor Luciani**, the **2016-2017 Youth of the Year**. Trevor is a junior at Schenectady High School and has been a long-time member of the Rotterdam Clubhouse. He is currently a member of the 21st Century Leaning Center Schenectady High School Boys & Girls Club site. His volunteerism and incredible devotion to the young people with whom he has worked over the years both as a club member and a staff member have catapulted him to this prestigious honor.

Trevor's journey with the Boys & Girls Club began as a 6 year-old when he began swimming lessons at the Rotterdam Club. Over the next 11 years he managed to learn how to swim, take part in sports leagues, volunteer, referee dozens of games for smaller children and learn the true meaning of compassion. He admits and is still thankful that the sports leagues at the club enabled him to better "connect" with his father who he did not have a lot in common with as a young child. His father also became a wonderful volunteer at the club for several years. Having himself volunteered hundreds of hours at the club over the years, Trevor was selected to work as a staff person at the 21st Century Learning Center Boys & Girls Club located at Van Corlaer Elementary School in Schenectady. It was there that he decided that he would like to work with children in some capacity as an adult. He learned so much about the needs of the young people and desperately wanted to help them succeed.

With the kids at Van Corlaer in mind, he and a small group of his friends created a club at school entitled A Domestic Environment for Civil Awareness (ADECA) in which they work to help alleviate suffering and improve the situations for others. Trevor, with his ADECA group, ran a Holiday Benefit Concert this past winter at the high school bringing in musical acts to perform and raise money for five families he worked with at Van Corlaer Elementary School. The concert raised over \$1,300 for the young people in need! His work as one of the founders of ADECA was in addition to Trevor's volunteer work as a tutor and as role model with a project entitled Campaign Smile where he spoke in assemblies to elementary children about self-esteem and anti-bullying. The anti-bullying discussions hit close to his heart as he was a victim of bullying in middle school and is vigilant about helping kids "be themselves" without fear.

Trevor now aspires to be a Family Court lawyer thanks to his experiences at the Boys & Girls Club and a work experience at the Department of Social Services through the Schenectady County Summer Youth Employment Program. He is a National Honor Society member and has a 3.3 GPA. Trevor says today, "The Boys & Girls Club helped set a wonderful leadership path to follow. My experiences at the club have taught me who I want to be."

The Boys & Girls Club is proud to have been a key part of Trevor's life as he moves forward working to help others improve their lives.



Positive Behavior Intervention



Putting the "Be" in Behavior



Bzzzz!

Hear that?

That's the power of positivity buzzing through the organization's clubhouses and afterschool programs.

At the start of the 2016-2017 program year, the Boys & Girls Clubs of Schenectady implemented an organization-wide Positive Behavior Intervention (PBI) plan. In 2015-2016, the Mont Pleasant Boys & Girls Club piloted the same plan and achieved great success. Therefore, it seemed beneficial to roll out the plan organization-wide.

The PBI plan is a framework of evidence-based practices and procedures. The plan includes proactive strategies for defining, teaching and supporting appropriate member behaviors to create safe and positive club environments where appropriate behaviors are the norm. The approach of the PBI plan is that continual teaching, modeling and reinforcing of positive behaviors will do the following:

- support members' positive behaviors
- reduce discipline problems
- promote a climate of greater productivity, safety and learning

The Boys & Girls Clubs of Schenectady's PBI plan has three main components. The first component is *Language*. Staff participates in ongoing training throughout the year where they learn to use positive reinforcing language to teach members social skills and appropriate behaviors on a daily basis as opposed to reactive reprimanding. The second component is entitled *Infraction Levels and Consequence Matrix*. This component ensures that all members are being treated fairly and consistently. The third and final component of the plan is called *Positive Reinforcement* also known as the *"Be" Program*. The purpose of the *"Be" Program* is to teach respect, responsibility and safety at the clubhouses and afterschool programs. Members are continuously encouraged to make good behavior choices through the *"Be" Program*. Through the *"Be" Program* members receive "Be" slips for portraying responsible, respectful and/or safe behavior. Once a month a Bee Assembly is held and "Be" slips are pulled at random where members may win the opportunity to be a staff member for the day. The purpose of the "*Be" Program* is to focus attention on what members are doing right instead of always focusing on the negative.

Our organization is very excited by the early results from this exciting strategy that is clearly helping make the club experience a healthier and safer place for young people to learn and grow.

Exploring Careers -Protecting Futures

In an effort to inspire interest in a possible career for young people that would not require a lot of preeducation, the Boys & Girls Club, in partnership with Schenectady County Community College (SCCC), launched a program entitled Career Burst in the spring of 2016. The initial pilot of this project worked with 12 young people ages 14-17 who were having difficulty making positive decisions in the community. We have learned that many youth do not view themselves as "college material" or are simply not in a college state of mind through no fault of their own. For this reason, alternative opportunities are required to help provide hope and a life-compass for so many. This inspired the creation of Career Burst.

The Career Burst Program ran like this: Each week for 6 weeks a different career was introduced by a different professor from SCCC. The weeks included a brief lecture about the career, the ease in which the students could get into the field, how they could climb the ladder via merit or more education, introductions to people from the field and field trips to the locations to see the work in action. The program ran every day for 1 hour. It was designed to give some hope to this group, most of whom are displaying behaviors that are going to damage their futures. We know that youth with hope that see possible opportunities are far less likely to engage in destructive behaviors. This was a glimmer or a glimpse into what their future could be and hopefully a stepping stone in the right direction. Thanks to valuable partnerships with



Career burst

The initial pilot explored careers in Nursing, Supply Chain Management, Aviation Science, Hospitality and Hotel Management, Criminal Justice/Public Safety and Culinary Arts.

The results of the pilot program were promising:

- -80% completion percentage.
- -All 12 youth indicated that they believe they can access one or more careers that they learned about during the program.
- -Each of the 6 careers introduced received at least one "Favorite" and a "Second Favorite" rating from the participants on the post program survey.
- -Each student requested more information on how to access the career after the program was completed.
- -11 out of the 12 students said that they didn't believe they could access the careers introduced to them before the program started.
- -All 12 participants have requested and received a summer youth work experience.

Significant quotes from the surveys- "I had no idea what I wanted to do before this program", I would like to know exactly what to do to join this career", "I wasn't thinking about careers...this sparked my mind" and "This is life changing".





Lighting New Hope In The Neighborhoods Through Breathing Lights

The Boys & Girls Club was very excited to take part in the Breathing Lights project which occurred primarily in 2016. This initiative was created as a result of a Bloomberg Philanthropies Public Art Challenge grant that was awarded to the Capital Region thanks to an application submitted through the Community Foundation for the Capital Region. There were only four projects awarded by Bloomberg nationally! The Mayors of Albany, Schenectady and Troy as well as leaders from city government and the community in all three cities came together to make the project a reality. The challenge was to create a temporary public art display that brought attention to and began developing solutions to help alleviate a social issue affecting the three cities. The winning application focused specifically on the vacancy issue and the thousands of abandoned properties in the Capital Region.

Lead Artist Adam Frelin came up with the concept of lighting up 200 abandoned homes from the inside with lights that oscillated, mimicking human breathing. The hope was to shine attention on the buildings and help the community and everyone who viewed them realize that there was still life in these homes as well as memories of lives once lived. As important, that there is potential for these buildings to once again be a safe home to families and businesses that would enhance the community. As it was developed, there was a notion that the lights could help everyone remember how occupied homes build the self-esteem of a community. There was a belief that this could potentially create an inertia that would trigger movement towards creating a sense of hope for residents and eventually fill these homes up with families.

Boys & Girls Club Invited to Help Lead

The Boys & Girls Club was invited to act as the Community Hub for this project in Schenectady. Our role was to identify community

ambassadors, rally the community around the project, develop creative projects related to Breathing Lights to provide forums for the communities to speak out on the vacancy issue and learn what each resident might be able to do to be a part of the solution to end the scourge of abandoned buildings in their distressed neighborhoods. The Albany Barn and The Sanctuary for Independent Media were named the hubs in Albany and Troy respectfully. With the Breathing Lights concept as the back drop and several Art Award winners named to also enhance the project in all three cities, each of the hubs went to work in order to get the residents involved until the lights would go on from November – December of 2016.

Reaching the Community

The Boys & Girls Club selected three Community Ambassadors working closely with a Lead Ambassador Marion Porterfield to create platforms for community expression. Three Community Art Nights were run throughout 2016 with over 50 residents in which the workshop saw a local artist help the community express their feelings on vacancy via an art project. With the help of the project's lead architect Barbara Nelson, three critical Reclamation Clinics were also run with over 65 residents and investors to learn the ins and outs of how to rehabilitate an abandoned building. Schenectady was lucky to also have the presence of several wonderful artists that ran poetry and spoken word workshops as well as scrapbooking helping participants express their feelings in ways that were both therapeutic and meaningful. Our region was very fortunate to land a wonderful world-class exhibit entitled Housing is a Human Right that talked specifically about the dignity of a place to call home. This exhibit ran for all of November at the Schenectady County Public Library's Downtown Branch. The Boys & Girls Club officially launched the project in Schenectady with a massive party entitled The Breathing Lights Halloween Celebration and Launch Party. Over 400 people attended and were treated to the premiere of the Youth Media videos on a large screen and the opening of the Breathing Lights Black Light Gallery (both described later), free give-aways of winter coats and school supplies, displays of the community art







haunted house, trick of treating in front of the "breathing" homes on Stanely St., bus tours to see the lights in other neighborhoods, bounce houses and food for all in attendance.

Youth Voice Through the Arts

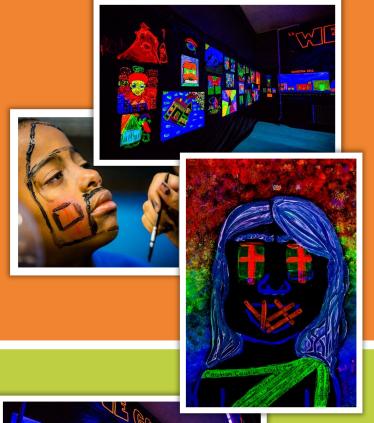
The main reason the Boys & Girls Club agreed to be one of the leaders of the Breathing Lights project was to guarantee that young people would be able to voice their opinions on the vacancy issue. First, an immediate partnership with Proctors Theater was formed to enlist advice and to develop Youth Media videos. Prince Sprauve, the Executive Director of Told By Us Productions working under the Proctors umbrella produced three startling videos, two of which were written and produced with young people.

Black Light Gallery

Additionally, in an effort to reach a large number of young people, our organization developed internally a Breathing Lights Black Light Gallery that empowered over 100 youth ages 6-18 to create works of art on canvas that helped them express their feelings about abandoned homes in their community. They were tasked with answering one of two questions: 1) How does it feel to live in a community with abandoned buildings? 2) What does a community that cares about its residents look like? The result was a gallery that brought to life the anger, fear, hope, inspiration and youth perspective that the Boys & Girls Club had hoped might spill out. The gallery was both beautiful and haunting, just as were the abandoned homes when lit up at night. The paintings glowing in black light provided a view into the minds of one of our most vulnerable populations...who are insisting on being viewed as part of the solution to this problem. The centerpiece of the gallery was a remarkable life-sized sculpture of five silhouetted teens bursting with colors holding up a large blackened abandoned home with the same "breathing" light effect seen in the 200 houses in the neighborhoods. The sculpture symbolized the young people helping with the "lift" in developing solutions to this problem.













BOYS & GIRLS CLUBS OF SCHENECTADY



Project Impact

Because it was a temporary public art challenge, the Breathing Lights
Project came to an end in early 2017.
The total impact of the project may not be known for years to come. Project Leader
Judie Gilmore reported some of the following results:

- 200 houses lit nightly.
- A total of 75 local organizations partnered.
- Fifty public events were held at 19 locations.
- Twelve building-reclamation clinics occurred in the three cities.
- The Bloomberg "catalyst grant" led to \$255,000 in cash gifts from 22 local sponsors, plus \$300,000 in-kind from 38 partners and an additional \$3.4 million in state grants for the local land banks.
- \$50,000 New York State Council on the Arts grant for a Troy public art plan that could be replicated elsewhere in the region.
- New online "Tool Kit" for rehabbing homes from National Trust for Historic Preservation.

In Schenectady, we know that to date six of the vacant homes have been purchased. The project gave voice to many residents and young people who have never been asked about this or other critical issues in the past. Other projects such as the Green & Healthy Homes initiative are meeting with the leaders of this project to develop a long-lasting plan for safe housing in the region, tentatively entitled "Breathing Life". Also, several residents reported that the "breathing lights" made them feel safer, if only for the brief period of time that they remained on in late 2016. One teenager who lives directly across the street from six of the vacant homes that were lit said, "When I look out my window and see the lights it makes me feel warm and safe. I wish the lights could stay on". The Boys & Girls Club is proud to have played a key role in helping Schenectady residents feel safer, empowered and looking towards a hopeful future for their families.



signature events

Fall Fling & Auction

November 18th at The Glen Sanders Mansion

The 80th Anniversary Fall Fling & Auction was a huge success as it raised \$76,652. Thanks to the help and support of tireless auxiliary and board volunteers, as well as hundreds of wonderful donations to bolster the Live & Silent Auctions, the event was again spectacular. Over 240 attendees were treated to wonderful videos produced by Potratz Advertising that highlighted Honorary Chairs Stephen & Judith Ainlay, our Boys & Girls Club Youth of the Year representatives and a historical video detailing the last 80 years. We were also able to again showcase a video that helped sell year-long memberships for kids in the form of Teddy Bears. This year, patrons purchased 39 Teddy Bears raising an additional \$11,700! Since the Club only charges \$5.00 a year for a child to be a member, the sale of the bears was vitally important. There were also not too many dry eyes in the house when our Youth of the Year Joseph Casholle told the attendees about his life-story and how the Boys & Girls Club was there to help guide him. The Club would also like to say a special thank you to LeGrande Serras who acted as the event's auctioneer for the second straight year and did an another amazing job! The Club is very appreciative of all of the sponsors who helped make the night so profitable for the kids-Presenting Sponsors- Dimension Fabricators & General Electric, Underwriter Sponsors- Red-Kap Sales, Inc., One Group, Fenimore Asset Management and Union College, Friends Sponsors-, P&J Computers Inc., 1st National Bank of Scotia, Martin, Harding & Mazzotti, LLP and CDPHP. Next year's event is the 30th Anniversary of the Fall Fling and will be held once again at The Glen Sanders Mansion on November 17th.



April 18th at the Rotterdam Boys & Girls Club

This fun, casual event has become a staple fundraiser for the Boys & Girls Club. The 2016 event brought in 33 chefs (both amateur and professional) as well as two incredible drink/beverage vendors Altamont Vineyard & Winery and Saratoga Eagle. Patrons were delighted by the remarkable creations by the chefs as they made their way from table to table. From appetizers, to entrees to desserts, everyone was full and happy to be there supporting the Boys & Girls Club. The event raised \$18,634 in 2016 bringing the total after six years to an amazing \$163,500! The Club would also like to thank musical guest Dan Sherwin and all of the wonderful sponsors of the event that made it so successful including Presenting Sponsor- The Daily Gazette; Elite Sponsor-Rotterdam Sunrise Rotary; Benefactor Sponsors- O'Connell & Aronwitz, Trustco Bank, Dimension Fabricators, Inc., Price Chopper and Turner Construction.

The 9th Annual Betty Kay & Jim Cullen Memorial Golf Classic

August 19th at the Mohawk Golf Club

The newly named tournament honoring both Betty Kay and Jim had a full field of golfers who were there to support the kids we serve. With the tournament being held on the 1- year anniversary of Betty Kay's passing, it was clear she was watching down as the weather could not have been better! Betty Kay was the founding member of the golf tournament committee that has raised over \$139,500 in its first 8 years. In 2016, the tournament raised an additional \$13,090! Over 150 golfers, supporters and volunteers played or worked the tournament while memorializing both Jim and Betty Kay. Thank you to all our sponsors and everyone involved in making the 2016 tournament a success! Save the date for the 10th annual tournament that will take place on Friday, August 18th 2017.

In additional to the three events listed above, the Club received additional fundraising dollars for events such as the **Blizzard Bowl**, Chaired by Frank DePalma at Boulevard Bowl, the **Rotterdam Dinner Dance**, the **Schenectady Millennial Council Pub Crawl** and several others. Thank you again to all of our volunteers, sponsors and participants who are committed to helping our young people find success in their lives.







Craig Street transition



A Happy & Sad Goodbye to 400 Craig Street

After 42 wonderful years, the Boys & Girls Clubs of Schenectady's 400 Craig St. Unit officially closed its doors as a youth center on November 28th. The building will forever be linked with our organization as a place that served hundreds of young people annually, keeping them safe and helping each young person work towards a better future. The feature that will likely be remembered most are the four pillars in the gymnasium that created the greatest home court advantage for the many teams that called the gym home. As is noted below, this closing paves the way for a brand new state-of-the-art facility serving the young people in the neighborhood.

Responsibility to the neighborhood

The decision to leave this facility was a difficult one for our organization. However, the condition of the aging building and its inflexible footprint made it very difficult to provide for the ever g rowing programmatic and safety needs of our young people. With the decision to leave the building AND build a new facility at another location seven blocks away cemented, the Boys & Girls Club had to make another decision: Do we wait until the new building is completed and simply abandon 400 Craig St. OR do we look to sell immediately even if it creates a situation where our organization would be scrambling to transition over 125 young people and staff? We are proud to say that the responsible decision to sell immediately was selected simply because the other option would have eventually left another abandoned building on Craig Street.

After making known our plans to sell, a wonderful turn of events occurred. A company entitled The Community Builders (TCB) with an impeccable reputation for preserving facilities with and for the people of distressed neighborhoods became interested and, after a long

grant process, purchased 400 Craig St. This was part of a larger plan to renovate two old school buildings on Craig Street. The former Hometown Health Center, located at 802 Craig St. will convert to senior citizen and veterans apartments while the 400 Craig St. site will become high-end apartments for low-income families and community space. In addition to these two properties, TCB also purchased several abandoned buildings in the neighborhood to restore. With the newly renovated properties,

affordable housing opportunities and a new Boys & Girls Club coming in the not so distant future, the most vulnerable populations residing in the city will have many new life-enhancing opportunities.



The final days of the club at 400 Craig St.

All of 2016 saw remarkable happenings at the Craig St. Boys & Girls Club. The Breathing Lights initiative, which is greatly highlighted in this Annual Report, utilized the facility as the hub for the entire City of Schenectady. Over 100 young people were able to display their talent and their emotions regarding the vacancy issue in a beautiful Breathing Lights Black Light Gallery in the site. There was a special celebration for all of the members and their families as well as a Teen Party Night that helped the young people say goodbye to the facility. The staff and movers worked tirelessly to move everything out and either into storage or into the interim locations.

Transitioning into the future with and for our kids

On the Monday following the last day at 400 Craig St., without missing one day of programming, we opened two new interim club sites for all of those who attended the Craig Street clubhouse. The Teen Center is now at the Steinmetz Career and Learning Academy (SCALA) and club members ages 6 to 12 attend our greatly enlarged site at Martin Luther King (MLK) Elementary School. Attendance at the new sites, from the beginning, matched or exceeded the average daily attendance at the Craig Street Clubhouse. Thanks to our long-standing partnership with the Schenectady City School District (SCSD) we were able to have a seamless transition for our Craig Street mem-bers. As has always been the case with the Boys & Girls Club, we are working on making our locations as convenient and safe for the young people to access as possible. With this in mind, a new 37,000 square foot site is in development to help meet all of the needs for children and teens who attend the most populated schools in Hamilton Hill and Mont Pleasant.







income statement

Boys & Girls Clubs of Schenectady

January 1, 2016— December 31, 2016



Income		Budget		YTD		+/-
Contributions-Individuals	\$	50,000	\$	64,571	\$	14,571
Matching Gifts	\$ \$	8,000	\$	7,540	\$	(460)
Contributions-Businesses	\$	70,000	\$	68,174	\$	(1,826)
Contributions-Nonprofit Org.	\$	6,000	\$	16,140	\$	10,140
Foundations	\$	113,618	\$	208,659	\$	95,041
Trusts	\$	38,500	\$	36,258	\$	(2,242)
Campership	\$	100,000	\$	120,648	\$	20,648
Special Events	\$ \$ \$	178,000	\$	167,399	\$	(10,601)
Grants from BGCA	\$	38,255	\$	66,462	\$	28,207
Grants from Government	\$	1,196,273	\$	1,215,921	\$	19,648
Membership Dues	\$	10,000	\$	11,245	\$	1,245
Program Service Fees - Club	\$	87,500	\$	99,701	\$	12,201
Program Service Fees - Camp	\$	85,000	\$	89,691	\$	4,691
Sales Revenue	\$	1,500	\$	(2)	\$	(1,502)
Other Income	\$	· -	\$	2,161	\$	2,161
Interest Income	\$	120	\$	329	\$	209
Rental Income	\$	23,500	\$	20,600	\$	(2,900)
Transfer from Investments	\$	356,260	\$	272,344	\$	-
Total Revenue:	\$	2,362,526	\$	2,467,841	\$	189,231
Expenses						
Salaries-Professional	\$	718,348	\$	683,749	\$	(34,599)
Salaries-Clerical	\$	59,889	\$	60,698	\$	809
Salaries-Other	\$	646,749	\$	723,472	\$	76,723
Total Salaries	\$	1,424,986	\$	1,467,920	\$	42,934
Employee Benefits	\$	195,000	\$	215,788	\$	20,788
Payroll Taxes	\$	149,624	\$	147,716	\$	(1,908)
Total Compensation	\$ \$	1,769,610	\$	1,831,424	\$	61,814
Professional Fees	\$	46,515	\$	35,277	\$	(11,238)
Office Supplies	\$	7,000	\$	7,697	\$	697
Program Supplies	\$	80,000	\$	113,473	\$	33,473
Internet/Cable	\$ \$ \$ \$	7,380	\$	6,322	\$	(1,058)
Food	\$ \$ \$	70,000	\$	96,845	\$	26,845
Telephone	\$	3,700	\$	5,140	\$	1,440
Postage	\$	2,000	\$	1,505	\$	(495)
Repairs & Maintenance	\$	28,000	\$	31,928	\$	3,928
Service Contracts	\$	49,251	\$	45,835	\$	(3,416)
Insurance	\$	76,680	\$	89,885	\$	13,205
Utilities	\$	75,000	\$	49,264	\$	(25,736)
Marketing	\$	9,000	\$	9,125	\$	125
Transportation	\$ \$	29,380	\$	28,390	\$	(990)
Conferences, Meetings, Trainings	\$	21,000	\$	22,596	\$	1,596
Membership Dues	\$	10,010	\$	14,407	\$	4,397
Campership Expenses	\$	4,000	\$	1,619	\$	(2,381)
Special Event Expenses	\$	69,000	\$	75,112	\$	6,112
Development	\$	5,000	\$	1,996	\$	(3,004)
Total Expenses:	\$	2,362,526	\$	2,467,841	\$	105,316
Excess/(Deficiency)	\$		0 \$		0 \$	83,915
Excess/ (Denoiciney)	Ψ	(σ ψ		σ φ	00,310

individual giving societies



The Heritage Club

The Heritage Club is an elite society reserved for those people who have elevated the Boys & Girls Clubs of Schenectady to the level of family by making us part of their will and estate planning. Their planned gift ensures we will continue to have an impact in our community for years to come.

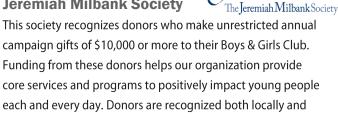
Shane & Jennifer Bargy Fritz Liss De-Aunte Bethune Lou Maas* Mark Brinsmaid Marge Maas Mark Chaires Brittnay McMahon Thomas Ciancetta & Patricia Clausi Mark Nagelsmith Robert & Catherine Coan Andrew & Nicole O'Keefe Lauren de Jong Dick & Cindy Phillippe Louise DiFabbio Rachel Pietrocola Michael & Diana Gelfand Joseph & Aimee Pryba Honorable Karen B. Johnson **Emily Ross** Elaine Kennedy Herb & Cynthia Shultz

*deceased

Eugene Zeltmann

Jeremiah Milbank Society

nationally.



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A donor who wishes to remain anonymous

Great Futures Club

Kenneth Lally*

The Great Futures Club is a sustaining membership program for BGCS supporters and friends. Great Futures members, through a monthly or annual tax-deductible membership gift, will allow the Boys & Girls Clubs of Schenectady to help more kids and teens achieve great futures.

Great Futures Council (\$1200 Membership Gift)

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Mr. & Mrs. Neil & Jane Golub

Mr. Wallace Graham

Mr. & Mrs. J. Richard & Cynthia Phillippe

Ms. Christy Potratz

The Hon. & Mrs. Vincent & Linda Reilly, Jr. Mr. & Mrs. Don & Sarah Schermerhorn Mr. & Mrs. David & Carol Schweizer

Great Futures Club (\$120 Membership Gift) Mrs. Alfred Lowe

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Ms. Irene Wickham

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Business & Foundation

\$25,000+

Rite Aid Foundation

The Edward D. Cammarota Foundation, Inc.

The Little Family Foundation

\$15,000 - \$24,999

ABRH, LLC DBA 99 Restaurants

Boys & Girls Clubs of Schenectady, Inc. Auxiliary

GE Foundation

Logic Technology, Inc.

\$10,000 - \$14,999

Dimension Fabricators, Inc.

Multi-Phase Contracting Corporation

The Bank of America Charitable Foundation, Inc.

Potratz

\$5,000 - \$9,999

Alice Shaver Foundation

KeyBank Foundation

MVP Health Plan, Inc.

One Group

Ronald McDonald House Charities of the Capital

Region, Inc.

Rotterdam Eagles No. 3610

Rotterdam Sunrise Rotary

State Employees Federal Credit Union-SEFCU

Stewart's Foundation

The Smachlo Foundation

Trustco Bank

\$1,000 - \$4,999

1st National Bank of Scotia

Adirondack Beverages

Beckley & Quirini

Berkshire Bank Foundation

Buffalo Wild Wings

Capital District Physicians' Health Plan, Inc.

Capital Living and Rehabilitation Centres

Congregation Gates of Heaven

County Waste

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Capital Region

The Galesi Group

Turner Construction Company

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Union College Sigma Chi Fraternity Classes of

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Selkirk Cogen Partners, L.P.

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T & J Superior Body Works

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*This annual report does not capture Capital Campaign gifts. They will be included in the 2017 report.

**The listings above do not include the purchase of standard tickets to events or the purchase of auction items with the exception of Teddy Bears at the Fall Fling.

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*This annual report does not capture capital campaign gifts. They will be included in the 2017 report.

**The listings above do not include the purchase of standard tickets to events or the purchase of auction items with the exception of Teddy Bears at the Fall Fling.

Special Events

Fall Fling Sponsors

Dimension Fabricators, Inc.	\$5,000	Mr. & Mrs. Duane & Cynthia Ball
General Electric Company	\$5,000	Mr. Robert Bertagna
Fenimore Asset Management, Inc.	\$2,500	Dr. Michael & Linda Breault
One Group	\$2,500	Mr. David J. Breazzano
Red-Kap Sales Inc.	\$2,500	The Hon. & Mrs. James & Sandra Buhrmaster
State Employees Federal Credit Union-SEFCU	\$2,500	Mr. & Mrs. Robert & Catherine Coan
Trustco Bank	\$2,500	Dr. & Mrs. Richard & Karen D'Ascoli
Union College	\$2,500	Mr. Anthony Durante
1st National Bank of Scotia	\$1,500	Dr. & Mrs. Michael & Diana Gelfand
Capital District Physicians' Health Plan, Inc.	\$1,500	Mr. & Mrs. Neil & Jane Golub
Martin, Harding & Mazzotti LLP	\$1,000	Ms. Mona Golub & Ms. Marie DeBrocky
Capital Living and Rehabilitation Centres	\$750	Mr. & Mrs. Jerel & Geraldine Golub
Synthesis Architects, LLP	\$750	Mr. Wallace Graham & Ms. Louise Coffman
G&M Auto Tech	\$100	Ms. Darlene Schwarz & Ms. Debra Hotaling
Mr. Robert L. Kristel, C.P.A., P.C.	\$100	The Honorable Karen B. Johnson
Slocum, DeAngelus & Associates PC	\$100	
T & J Superior Body Works	\$100	Mr. & Mrs. Frederick & Saundra Kaplan
Ms. Mena Zarrelli	\$100	Dr. & Mrs. Robert & Elaine Kennedy

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Thank you so very much to all our supporters. You are helping to make great futures possible for Schenectady kids!







Our Core Program Areas

Character and Leadership Development

Empowers youth to support and influence their Club and community, sustain meaningful relationships with others, develop a positive self-image, participate in the democratic process and respect their own and others' cultural identities.

CLUB Service, Torch Club, Keystone Club, Junior Staff, Youth of the Year, World of Difference, Youth for Unity

Education and Career Development

Enables youth to become proficient in basic educational disciplines, apply learning to everyday situations and embrace technology to achieve success in a career.

Power Hour, Project Learn, Club Tech, Career Launch, Money Matters, STEM, Goals for Graduation, Career Burst, Graduate for MAS, Diplomas 2 Degrees

Health and Life Skills

Develops the capacity to engage in positive behaviors that nurture their own well-being, set personal goals and live successfully as self-sufficient adults.

SMART Moves, Passport to Manhood, SMART Girls, Healthy Habits

The Arts

Enables youth to develop their creativity and cultural awareness through knowledge and an appreciation of the visual arts, crafts, performing arts and creative writing.

Fine Arts, Digital Arts, Drama Matters, Pottery, Brass Band, Piano Lessons, Music Makers

Sports, Fitness and Recreation

Develops fitness, positive use of leisure time, appreciation for the Environment and social skills.

Triple Play, Gamesroom, Sports Leagues, Swim Team

Our Members

The Boys & Girls Club has 3,900+ individual members and reaches over 12,000 youth annually in 19 sites, extensions, camps and city parks. The Boys & Girls Club also manages five swimming pools in locations throughout the county and at Camp Lovejoy.



